



Not All RCM Companies Are Created Equally

Encoda's Revenue Assistance Program, powered by Encoda BackOffice™ and Encoda Maestro Analytics™, delivers shorter payment cycles, higher collection rates, and reduced operating expenses to your medical business.

Revenue Assistance Program

Encoda's Revenue Assistance Program eliminates the pain and complexities involved with medical billing and ensures that your insurance reimbursement is maximized for the services that you deliver to your patients.

Encoda provides its clients with expert accounts receivable assistance, data analytics, and comprehensive dashboards that provide transparency and insight into the financial health of your business 24 x7.

Point of Difference

Encoda's RCM services are powered by Encoda BackOffice™, our patented, cloud-based, denial management, business logic-driven platform that complements your existing PM application and provides our billing and collections staff with an efficient workflow for collecting more of the money you've earned. Encoda BackOffice vastly improves the processes needed to effectively collect insurance reimbursement and improve revenue cycle performance.

Encoda BackOffice uses proprietary rules-based business logic to route claims to our experienced revenue cycle management associates, ensuring that your unpaid and partially paid problematic claims are corrected and resubmitted for payment in a timely fashion.

As a result, Encoda's revenue cycle management services deliver shorter payment cycles, higher collection rates, and reduced operating expenses to your business.

Reduced Denials

Our revenue assistance team reviews each and every claim using our database of payer and specialty specific claim edits:

- LCD, NCD, MUE, NCCI edits
- Historical edits including global periods, bundling, and frequency counts
- Claim structure edits
- Client specific edits

Assigned	Dataset	Claim #	Patient	Payer	Adj. Codes	Type	Procedure	Service Date	Billed	F	H	O	Resolve
General	der	D272670	1	Medicare of LA	837			01/16/2019	\$612.00				
Recent	der	D272843	1	Aetna	837			01/17/2019	\$669.00				
	der	D272751	1	Humana				01/16/2019	\$404.00				
	der	D272754	1	Med				01/16/2019	\$404.00				
	der	D272670	1	Med				01/16/2019	\$612.00				
	der	D272963	1	Medicare of LA	DER 40	837	17000	01/17/2019	\$297.00				
	der	D272963		Medicare of LA	DER 40	837	17000	01/17/2019	\$126.00				
	der	D273196	1	UHC				01/21/2019	\$727.00				
	der	D273241	1	BCBS of LA				01/21/2019	\$90.00				
	der	D273241	1	BCBS of LA				01/21/2019	\$90.00				

Claim Routing Logic

Encoda's revenue assistance team also utilizes advanced business logic, which is part of Encoda BackOffice, to immediately serve up questionable claims for our RCM associates to review and rework. **We hold payers accountable for accurate adjudication!**

Monitor. Measure. Manage.

Encoda Maestro Analytics™

Encoda clients get 24/7 access to Encoda Maestro Analytics, our comprehensive dashboard and analytics platform, accessible via desktop PC and mobile device. Maestro Analytics provides you with real-time insight into our RCM team's performance with your medical billing. We believe in providing transparency and insight into the billing process, and we want our clients to know how our team is performing on your behalf. Some of the key metrics that are tracked by Maestro Analytics include:

- Aging report by dollars and percentages with month to month trending
- Charge posting delay and billing delay by procedure grouping
- Trending of charges, payments, adjustments, refunds, and gross collection percentage
- Claim note audits
- Claim work queue backlog
- CPT analysis and payer mix
- Work queue closing velocity



Revenue Assistance Program Services

Clients can enroll in **one or more** of Encoda's revenue assistance services listed below:

- Claim scrubbing and submission
- Pre-adjudication claims rejection follow-up
- Post-adjudication claims denial follow-up
- Payer no-response claims follow-up
- Insurance payment posting
- Patient credit reconciliation
- Patient billing and statement inquiry
- Patient payment posting
- Key performance indicator reporting
- Central billing office oversight

Revenue-CPR Assessment

Want insight into your billing and collections performance or to identify possible revenue leak? Or maybe your current billing team is doing a good job but could do better with just a few tweaks?

Encoda's Revenue-CPR assessment seeks to uncover and identify potential opportunities for your practice to collect more money by identifying and recapturing lost revenue. Our certified coders and data analysts use comprehensive metrics and financial analysis to discover practice revenue leak.

The final report presented to you reveals opportunity for recovery and outlines measures your practice can take to prevent future revenue leak.

[Click here to request a Revenue-CPR assessment to see if your practice has any revenue leaks.](#)

About Encoda

Encoda is a leader in healthcare reimbursement automation and revenue cycle management technology and services that empower medical business offices to cost-effectively collect the most money in the shortest time possible. Clients significantly enhance their revenue cycle management process by licensing the company's patented, cloud-based [Encoda BackOffice](#) and [Encoda Maestro Analytics](#) platforms or contracting for billing services through the [Encoda Revenue Assistance Program](#).

Encoda BackOffice drastically improves the process of managing claims rejections and denials, reduces days in A/R, and provides a level of billing cycle transparency via our Maestro Analytics platform that other solutions simply do not provide.

To learn how the Encoda Revenue Assistance Program, Encoda BackOffice and Encoda Maestro Analytics can benefit your practice, please contact us at info@encoda.com, 813.337.0107 or visit encoda.com.

